

Common Interview Questions

Tell me about yourself.

How would you describe yourself?

What do you see yourself doing in five years?

What are your long-term career objectives -- and how do you plan to achieve them?

What are the most important rewards you expect to gain from your career?

What do you expect to be earning after you graduate?

Why did you choose this career?

What are your majors and minors?

What do you consider to be your greatest strengths and weaknesses?

How do you think your favorite professor would describe you? Your least favorite professor?

What motivates you to go the extra mile on a project or job?

How has your college experience prepared you for your career?

Why should I hire you?

How do you define success?

What qualifications do you have that will make you successful?

What do you think it takes to be successful in this company?

How are you going to make a contribution to our company?

What are two or three accomplishments that have given you the most satisfaction -- and why?

What was your favorite class -- and why?

What was your least favorite class -- and why?

Do you have plans to continue your education?

What skills have you acquired from your internships and part-time jobs?

Describe your favorite professor or favorite supervisor.

Do you think your grades are a good indication of the type of employee you'll make?

What's your GPA? Are you happy with it?

What have you learned from your experiences outside the classroom?

Do you feel you work well under pressure?

Why are you interviewing for this position?

What can you tell us about our company?

What interests you about our products?

What do you know about our competitors?

What are your expectations regarding promotions and salary increases?

Are you willing to relocate?

Are you willing to travel for the job?

How much training do you think you need before you can make a contribution to the company?

Describe one of the biggest mistakes you made in college.

How well do you work with people? Do you prefer working alone or in teams?

Have you ever been in a group project where there were difficulties? How were these issues resolved?

How would you describe your leadership skills?

How well do you adapt to new situations?

Which is more important: creativity or efficiency? Why?

What's the most recent book you've read that's not been a class assignment?

Do you think college changed you as a person? If so, how?

Have you ever tutored an underclassman?

What have you accomplished that shows your initiative and willingness to work?

How has college prepared you for this career?

What are the responsibilities of your current or previous position?

How long will it take for you to make a significant contribution?

What is your most significant accomplishment?

Why did you leave your last job?

If it were your first day, what would you say to the associates you will be working with?

What have you done to overcome major obstacles in your life?

How would you describe your work style?

What area of this job would you find most difficult?

What leadership/supervisory roles have you held?

What is your weakness?

What is your strength?

What accomplishments are you most proud of?

What has been your greatest crisis, how did you solve it?

What person has had the greatest influence on you, why?

What have you done that shows initiative?

What frustrates you?

Describe a situation with an irate customer and how you handled it?

What are your long range career objectives, and how do you plan to achieve them?

How do you think a friend would describe you?

What motivates you?

How many hours a week do you need to work to get the job done?

How do you work under pressure?

What two or three things are most important to you in your job?

Tell me about other jobs or internships you've had. In hindsight, how could you have improved your performance?

What skills do you want to improve?

Sample Questions to Ask the Interviewer

What are the company's greatest strengths?

Who will I report to?

Could you give some examples of projects I would be working on?

How much travel is involved?

Will relocation be required?

What kind of assignments could I expect in the first 6 months?

What products (or services or stores) are in the development stage?

Is this a new position or will I be replacing someone?

What is the largest single problem facing your company now?

What qualities are you looking for in a candidate?

What characteristics do successful employees in your company share?

Is there a lot of team work?

What growth areas do you foresee?

Will I be encouraged to attend professional conferences?

Could you describe your training program?

How frequently are performance appraisals done?

How do you feel about the company?

Could you describe possible advancements within the company?

What is the next step in the interview process?

What is the company's management philosophy?

What would a typical day be like?

Is this job a result of increased growth or expansion?